A straight forward guide to making the right decisions while coping with a job loss.
Surviving a Layoff

It’s not easy, but Apprisen has a great guide to help you get through your layoff

Listen to the news these days and the economic picture can look pretty grim. With all of the indicators suggesting the unemployment rate will continue to remain high for some time, the short term future remains grim. Financial experts say the average American family is only a paycheck or two away from financial distress. Perhaps you are already in a layoff situation or maybe you just want to get prepared. This booklet provides you with information and tools to help you take control of the money you do have and make sure it goes where it’s most needed.

Your initial reaction to being laid off can bring feelings of fear, anger, disbelief and sadness. It’s important to acknowledge those feelings, but move beyond them to take control of your finances.

We'll go over the areas listed below and give you specific suggestions for dealing with the challenges of surviving a layoff:

- Crunch the Numbers – Assess Your Current Situation
- Get Lean – Prioritize Your Spending
- State the Facts – Communicate with Your Creditors
- Avoid the Credit Trap – Handle Credit Issues Wisely
- Don’t Go It Alone – Tap into Community Resources

Need more than these tips? Contact Apprisen for a free initial comprehensive money management session. Apprisen will evaluate your current finances and develop a specific plan of action to address your financial needs.

Apprisen has been helping consumers learn to manage their finances, balance their budgets and get out of debt for over 55 years. Certified credit counselors provide comprehensive credit and debt counseling, HUD-approved housing counseling, and financial education. Services are offered in-person at local offices and by phone or through the Internet.

A member of the National Foundation for Credit Counseling (NFCC) and AICCCA. Apprisen is also an accredited member of the Better Business Bureau and is accredited through the Council on Accreditation.
Surviving a Layoff

Step One: Crunch the Numbers

Assessing Your Financial Situation to Make Good Decisions During Difficult Times

Getting organized is the key. Being organized helps you review your options efficiently and effectively. You’ll feel more in control and better able to take positive action steps. While it may be uncomfortable to deal with the hard facts, it’s best to avoid the “hide your head in the sand” reaction. Stay in charge of the situation by getting a clear understanding of what’s happening.

Start by assessing the financial picture:

• Use Apprisen’s Personal Cash Flow Statement to list all of your current expenses. Review past bills and your checkbook to develop realistic amounts in each appropriate category.

• Track your spending, especially the smaller cash expenses that you don’t normally account for. Carry a small notebook for several weeks to capture accurate spending patterns or use the Fritter Finder found in the Tools section of our website.

• Include everyone in the household so you account for ALL spending.

• List your credit cards, loan payments, medical bills and other debts.

• Determine the amount of income you have from all sources.
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Step Two: Get Lean

Roll Up Your Sleeves and Sharpen Your Pencil

Evaluate Your Spending.
Take your completed expense/income list and identify the top priorities. Are there more than one of you earning and spending money in the household? Include everyone. Make this a family activity so that everyone is on the same page if changes need to be considered.

Compare Total Income to Total Expenses.
If there is more going out than coming in, you will need to go back to your budget list and make changes. Increasing income or decreasing expenses are the only two ways to resolve this problem. Easier said than done, but those are the facts!

Consider Needs vs. Wants.
You’ll want to cover basic needs such as housing costs, utilities, food, transportation and critical medications first. As you draw up your own unique list of what’s most important to you, you may also need to consider making some lifestyle changes.

If in doubt, ask yourself – “Do I absolutely need to spend money in this area or is there some flexibility here?” You may not have to eliminate an entire area. Look for creative ways to reduce spending, such as getting movies and magazines from the library. Check out our Simple Steps to Save Money booklet for more ideas.

Create Your New Spending Plan.
Use the worksheets in the resource section to create a plan for spending and bill paying that covers several months. Review and revise often.

Acknowledge That This is Hard Work.
Give yourself credit for doing a tough job! You are taking control of the situation and directing where you want your money to go.
Surviving a Layoff
Step Three: State the Facts

If Late or Missed Payments Become a Reality, Let Your Creditors Know

Don’t avoid talking to creditors.
If falling behind on payments is a sure thing, let your creditors know and inquire about any special hardship programs or reduced payment arrangements that may be available. Many creditors have programs in place that would allow for a short-term reduced payment arrangement.

Have a plan in place.
Most creditors respond positively when you present a plan to get back on track – even if it will take several months to do so. You want your creditors to know you take your responsibility to pay them seriously. Utilize your adjusted budget to help you put a plan together.

Payment arrangements should be realistic.
In the heat of the moment, you may feel like you need to agree to an arrangement just to get off the phone, but be careful. If you agree to a payment plan, it should be an amount that fits into your adjusted budget. Don’t make promises that you know you cannot keep.

Prioritize Your Creditor List.
Consider Your Mortgage Priority #1. There are many options for financially-stressed homeowners, but in all cases, you will need to work with your mortgage lender to find the right solution. If you are having trouble reaching someone at the mortgage company to speak with, contact a HUD-approved housing counseling agency, such as Apprisen, in your area. Housing counselors will meet with you at no cost to you, and will call your mortgage company to intercede in your behalf. Don’t delay! Free help is available.

Get the Facts.
Review *Sixteen Rules About Choosing Which Debts to Pay First* (adapted from the National Consumer Law Center) for more information.
Surviving a Layoff
Step Three: State the Facts (continued)

Know Your Rights.
Concerning Collection Agencies. The Fair Debt Collection Practices Act (FDCPA) governs the actions a third party collection agency can take when collecting a debt. It applies to personal, family and household debts. This includes money you owe for the purchase of a car, for medical care or for charge accounts. The FDCPA prohibits debt collectors from engaging in unfair, deceptive or abusive practices while collecting these debts.

Under the FDCPA:

• Debt collectors may contact you only between 8 a.m. and 9 p.m.
• Debt collectors may not contact you at work if they know your employer disapproves
• Debt collectors may not harass, oppress or abuse you
• Debt collectors may not lie when collecting debts, such as falsely implying that you have committed a crime
• Debt collectors must identify themselves to you on the phone
• Debt collectors must stop contacting you if you ask them to do so in writing

For more information, see FAIR DEBT COLLECTION on the Federal Trade Commission website, www.ftc.gov/credit. Your state Attorney General can also provide you with information on your rights and responsibilities when dealing with debt collection agencies.
Surviving a Layoff
Step Four: Avoid the Credit Trap

Concerns Regarding Credit Pop Up at This Time

Don’t Use Credit to Supplement Your Income.
What seems like a safety net can become a tangled web. It is tempting to rely on credit cards during a time of income fluctuation, but adding to your overall debt load can spell trouble if it takes awhile to get back on track.

Watch the Cost of Short-Term Credit Solutions.
Payday loans and cash advances carry high fees with serious consequences if you cannot repay them on time.

Yes, Your Credit Score May Suffer During This Time.
Missed payments do get reported to the credit bureau and can have an impact on your overall credit history, but often during a time of a financial crisis that becomes secondary to taking care of the basic necessities for your family. It’s important to keep things in perspective.

And Yes, Your Credit Score Can Improve.
The good news is that as soon as you are able to get back on track and begin making payments on time again, you will be doing one of the most important things you can do to rebuild your credit. Credit scores change over time based on the information on your report. The further back in time negative information goes, the less of an impact it will have on your overall score.

Check Your Credit Report for free at www.annualcreditreport.com, the official website for the free reports. It’s important that you know what’s on your report since some employers include credit checks as part of the employment process. You will have to pay a small fee for your credit score. And contrary to a popular myth, it does NOT hurt your score when you ask for a copy of your report.
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Step Five: Don’t Go it Alone

Programs Exist That Can Help You

Identify Community Resources.
If this is the first time you’ve experienced a job loss, you may not be aware of the network of services available to help you. This includes help with employment searches, basic needs like food or utilities, health care, and legal services.

Contact your local information and referral hotline (in many communities, it is 211) or your local United Way office to get information about programs that can address your needs.

Call Apprisen.
Apprisen provides a free, in-depth, confidential session with a certified credit counselor to review your overall financial situation and help you develop an action plan.

One option may be to arrange new payments on unsecured debts like credit cards, medical bills, and collection accounts through the Apprisen Debt Management Program. This program serves the dual role of helping people repay debts and helping creditors receive the money owed to them. In many cases, creditors will adjust fees and interest rates on accounts. Collection activity will stop and, in most cases, an approved payment arrangement can prevent a garnishment from beginning.

Use Caution If Considering Debt Settlement.
Debt settlement is a process through which your creditor accepts less than the full amount owed, yet considers the debt as paid. Although there are companies who offer this service to you for a fee, you should also be aware that you may be able to work directly with your creditor to arrange a settlement. In all cases, you should consider all other options for paying the balance in full before choosing to settle a debt.
Two important issues when considering debt settlement are:

**Impact on Credit Score:** Debts paid off as part of a negotiated settlement will generally show “Paid by Settlement” on a consumer’s credit report. If you later apply for new loans, the prospective lender(s) will understand that your repayment did not cover the total debt that you had accumulated.

Your credit score is based on information contained in your credit report, with the highest consideration given to how you repay your debts. If you’re not repaying the creditor or have missed payments, it will show on your credit report and potentially lower your credit score substantially.

**Tax Consequences:** Forgiven debt has the potential of being considered as income. Any forgiven debt above a certain amount is taxable. In that case, you will receive a 1099 form from the creditor(s) and will need to report that to the IRS when you file your taxes.

**Ask the right questions.** If you are considering working with a debt settlement company, you will want to review the company’s record with the Better Business Bureau and their state Attorney General. In addition, you should ask the following questions to have a clear understanding of the company’s policies and procedures:

- What fees will I be charged?
- How and when will my creditors be paid?
- How will the settlement be reported on my credit report?
- Will the forgiven portion of the debt be considered taxable income?

**Bankruptcy is a Last Option.** Often during financially difficult times, people feel they have no other option but to file bankruptcy. While bankruptcy provides protection from your creditors and can be the right decision for some, you should consider all other options available to you first. Certified credit counselors at Apprisen can help you review your situation and consider possible solutions.
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For More Information

Apprisen
www.Apprisen.com
1-800-355-2227

Federal Trade Commission
www.ftc.gov
1-877-FTC-HELP
(1-877-382-4357)

To locate the United Way office in your area:
United Way America
www.liveunited.org